



# M-Identity Remastered

Passwordless Tomorrow Begins Today. No credentials, tokens, SMS OTPs, header enrichment, or face scans. A single tap with unparalleled security.

[www.ipification.com](http://www.ipification.com)

# IPification

- IPification is the advanced Mobile Identity brand within Benefit Vantage Limited, a Hong Kong-based company also running initiatives in Cyber Security solutions, Data Protection & Backup and Mobile Content Distribution
- Staff in 9 locations – USA, Hong Kong, Belgrade, Vietnam, Schaffhausen (CH), Sarajevo, UK, Brazil, India
- IPification solution offers IP-based Operator Discovery, Seamless Authentication, Device Verification, SIM and Device Swap and Location/Proximity solutions all based on a simple, fast and low-cost deployment model
- Live implementations with 18 mobile operators on 4 continents; 50+ mobile operators currently in implementation phase
- [www.ipification.com](http://www.ipification.com)



# GLOBAL CYBERCRIME IN NUMBERS

## Mobile Attacks Outpace Desktop for the First Time



Attack rate is based on percentage of transactions identified as high-risk and classified as attacks, by use case. Events identified as attacks are typically blocked or rejected automatically and in near real time depending on individual customer use cases.

### TRANSACTIONS PROCESSED: 19B

Transactions Split by Mobile / Desktop



Transactions Split by Mobile Browser / App



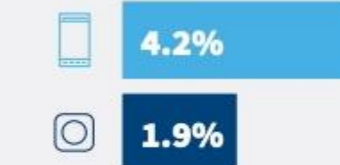
### ATTACK TRENDS

Attack Volume | 401M TOTAL | 264M (Mobile) | 137M (Desktop)

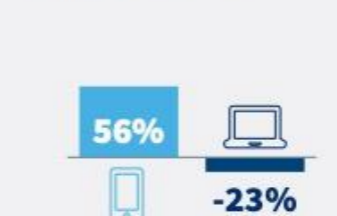
Attack Rates Mobile / Desktop



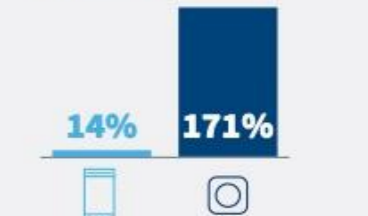
Attack Rates Mobile Browser / App



Attack Rate Growth YOY Mobile / Desktop









Attack Rate Growth YOY Browser / App





# ATTACK VOLUME GROWS IN NEW ACCOUNT ORIGINATIONS AND PAYMENTS

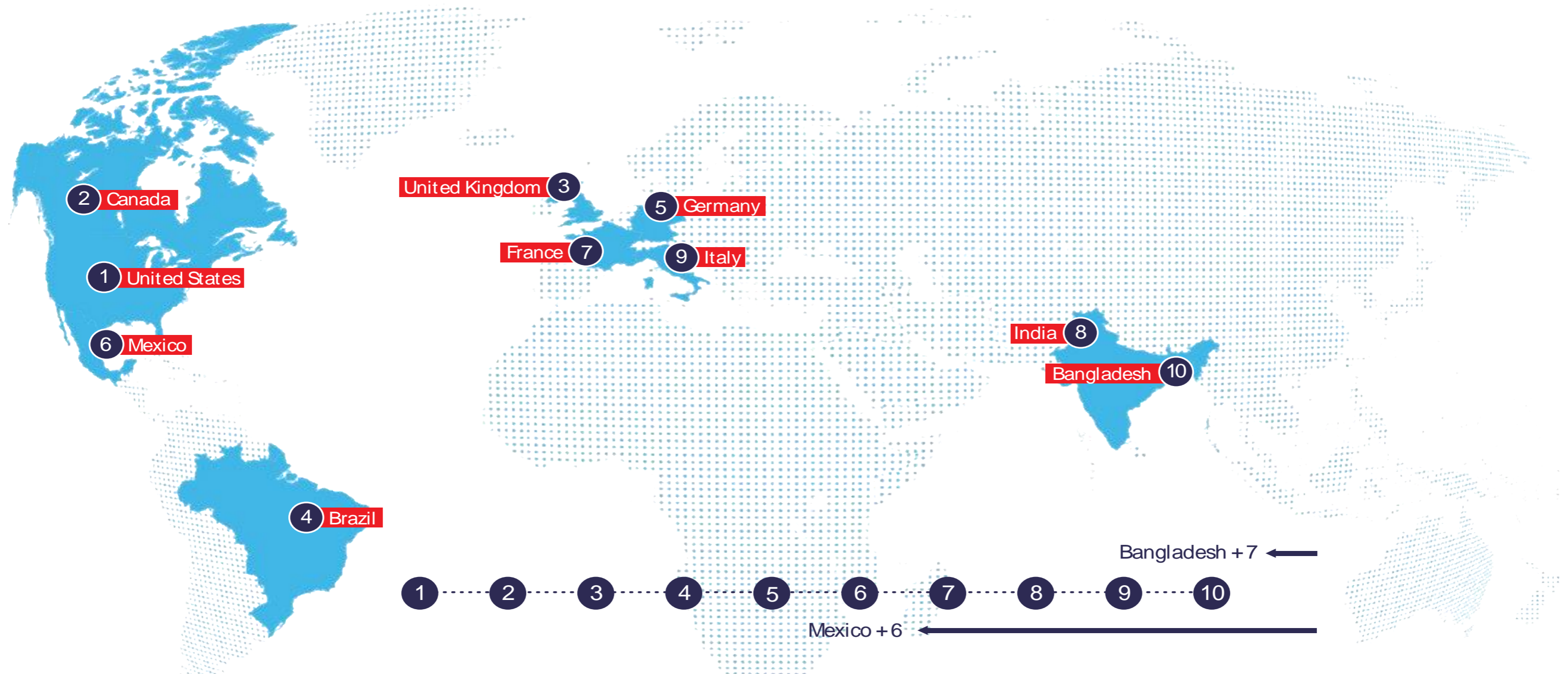
	 <b>NEW ACCOUNT CREATIONS</b>	 <b>LOGINS</b>	 <b>PAYMENTS</b>
<b>ATTACK VOLUME</b>	<b>132M</b>	<b>110M</b>	<b>105M</b>
<b>ATTACK RATE</b>	<b>17.0%</b>	<b>1.0%</b>	<b>4.1%</b>
<b>ATTACK RATE GROWTH / DECLINE YOY</b>	 <p><b>+293%</b> Growth in Attack Volume</p> <p><b>+39%</b> Growth in Attack Rate</p> <p><b>New account creations are most at risk during this period, as a result of a large global bot attack targeting new mobile app registrations.</b></p>	 <p><b>-13%</b> Decline in Attack Volume</p> <p><b>-38%</b> Decline in Attack Rate</p> <p><b>Logins are the safest transactions as a proportion of overall transaction volume; repeat transactions help businesses to build trust levels of good, returning users.</b></p>	 <p><b>+58%</b> Growth in Attack Volume</p> <p><b>-7%</b> Decline in Attack Rate</p> <p><b>The growth in payment attacks is slightly less than the growth in payment transaction volume, indicating a stable risk environment despite a moderate attack rate.</b></p>

*\* Attack volume and attack rate are calculated using a subset of the total transaction volume, where outliers, and attacks on some transaction types such as change of details and internal transfers are removed.*



# SPREAD OF TOP ATTACKERS CONFIRMS CYBERCRIME IS A TRULY GLOBAL INDUSTRY

All Key Regions Represented in the Top Attackers List





# APAC EXPERIENCES STRONG BOT ACTIVITY

## Automated Attacks Target Financial Services New Account Creations

While some of this bot traffic comes from “good” bots, namely aggregators accessing financial services organizations, a high percentage of attacks are maliciously targeting logins and new account creations using stolen or spoofed identity credentials.

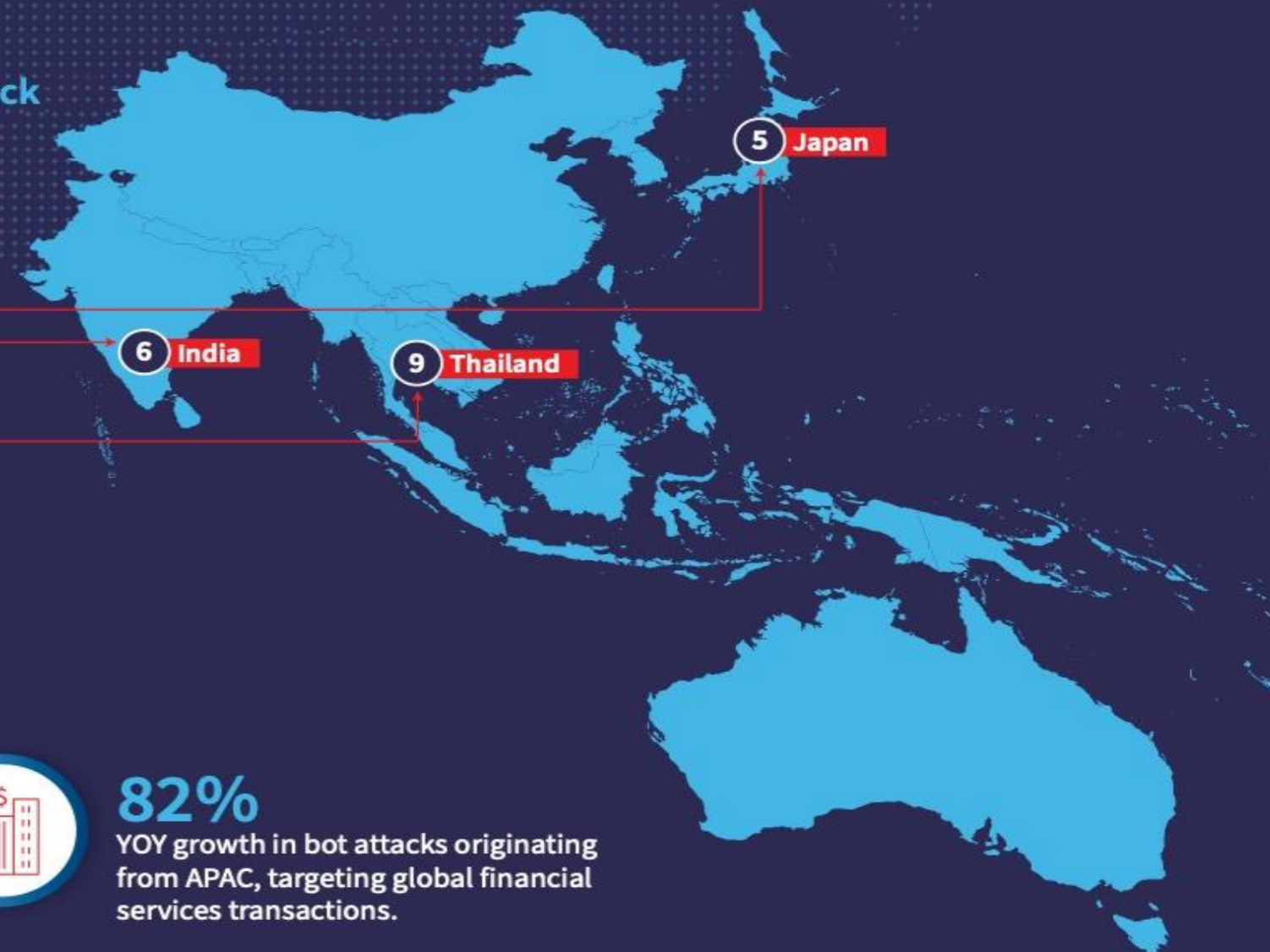
Bots originate from the most highly developed of APAC countries, through to emerging and growth economies. This shows the widespread dissemination and use of breached identity data.

Bot traffic in the APAC region is predominantly targeting financial services institutions, specifically new account creation processes.



### Top 10 Bot Attack Originators

1. U.S.
2. UK
3. Canada
4. Germany
5. Japan
6. India
7. Brazil
8. France
9. Thailand
10. Russia



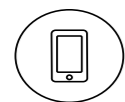
**82%**

YOY growth in bot attacks originating from APAC, targeting global financial services transactions.

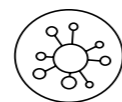
# APAC AND MIDDLE EAST-FOCUSED FRAUD NETWORK

Cross-Over Between Financial Services and E-Commerce Organizations

## Anatomy of Fraud Network



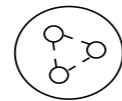
**200**  
Devices associated with fraud, cross over with more than one organization.



**\$11M+**  
Exposure to fraud at original organization.



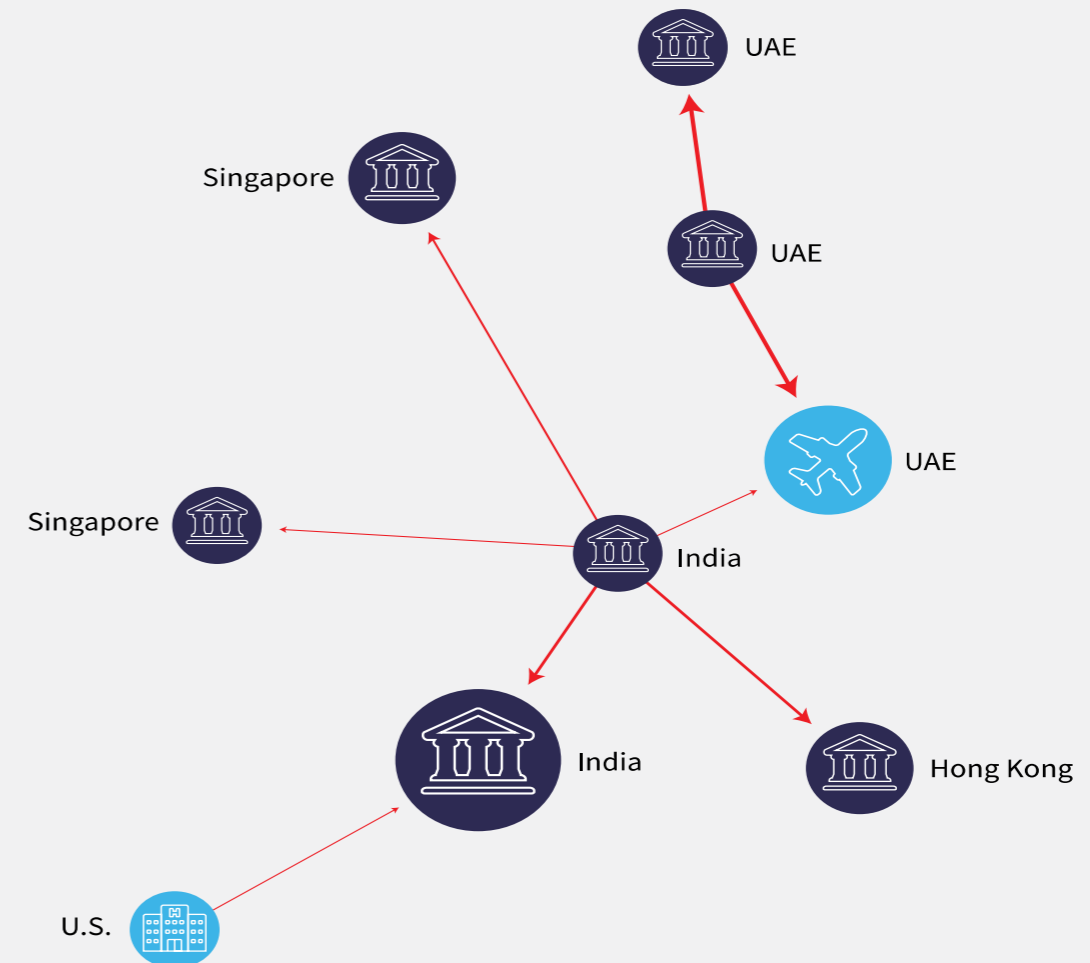
**900**  
Cross-organizational events are login transactions.



**\$350k**  
Exposure to fraud at cross-over organizations in one-month period.



**150**  
Cross-organizational events are payment transactions.



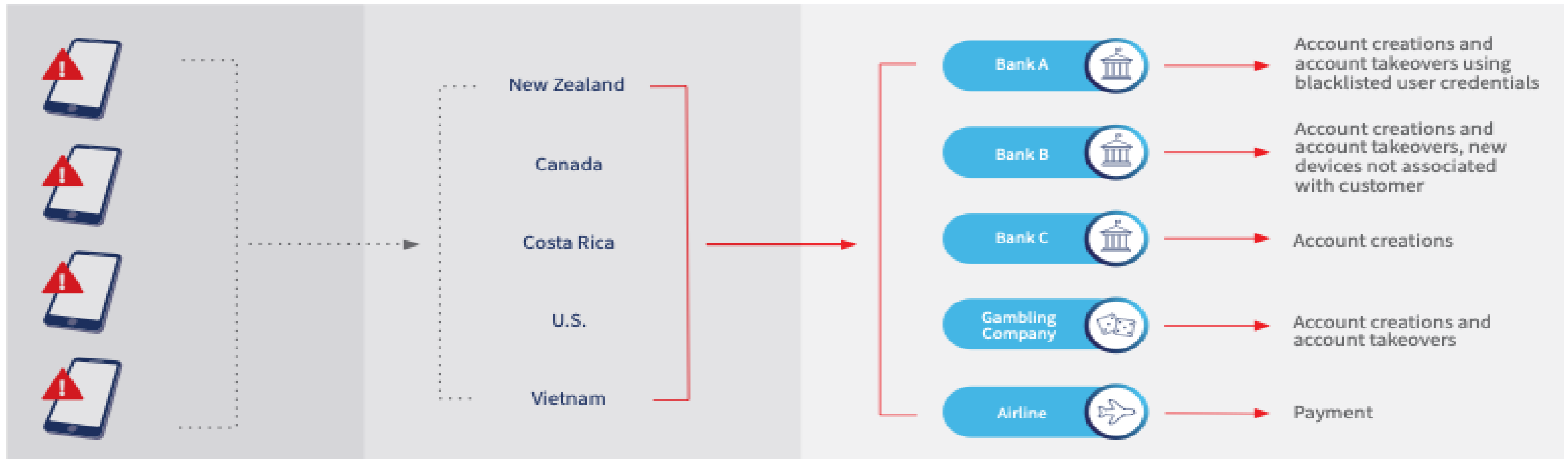
FINANCIAL SERVICES: BANK

E-COMMERCE: HEALTHCARE TRAVEL

A larger circle denotes a larger organization by transaction volume. A thicker line denotes a higher volume of fraud. Less than 10 device overlaps between companies have been removed.



# TRACKING FRAUDULENT ACTIVITY ACROSS THE NETWORK



1

## Linked Devices

4 Devices linked to 1 IP address and 52 different

2

## Multiple Locations

Devices appear to come from 5 different locations across 3 regions

3

## Events in Digital Identity Network

81 events seen at 5 different organizations in the Digital Identity Network



# COLLABORATION WITH E-COMMERCE MERCHANT REVEALS COMPLEX, NETWORKED FRAUD

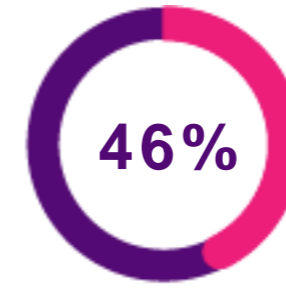
● LOW-RISK ● MEDIUM-RISK ● HIGH-RISK ● REJECTED



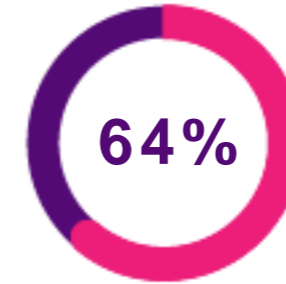
# Financial Frauds in Asia-Pacific

## Risky Mobile Money & Mobile Banking

Most users get compromised via Mobile Phone Services, SMS and Phone Call following up with the social media and email frauds.



The Unreported Frauds



No Money-Back Victims

## Commonly affected services

MOBILE MONEY

MOBILE BANKING

ONLINE BANKING

BANK CHEQUE

## 92% Move Bank

Most users would move bank or financial service provider for an organisation that offers a more secure service to protect against fraud.

## 83% Leave Bank

Africans would leave their bank of financial service provider if they didn't do enough to protect against financial fraud.

## 80% Pay Fee

80% said they'd be prepared to pay a small fee to prevent fraud on financial transactions.



# Financial Frauds in Asia-Pacific

## Protecting Consumer Trust

Experian's Digital Consumer Insights 2018 shows that Asian mobile payment providers enjoy the trust of a large consumer base. However, recent studies show a 30% rise in the number of fraud incidents.

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## Mobile payment landscape



Asia Pacific's adults are unbanked



Consumers prefer online purchases



Mobile payments are fraud victims



Consumers have experienced fraud

# Fraud type Examples

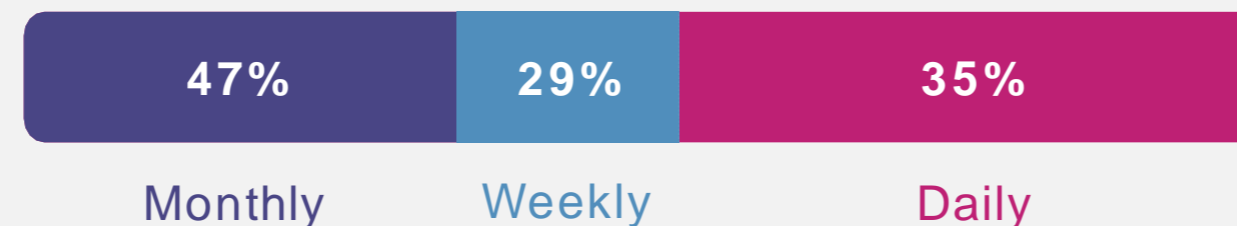
Theft of mobile money via Mobile Malware.  
Subscription Fraud against Mobile Money Service.  
Account hijack via Sim Swap and MSISDN change.  
Authorization SMS spoofing.

SIM swap fraud is one of the most prolific forms of financial service fraud

- 90%** African banking leaders identify SIM swap as an issue for their organisations
- 57%** Consumers have been victims of SMS-phishing
- 74%** Financial institutions in Africa use one-time-password(OTP) via SMS

## Statistical overview

Financial transaction services done over the SMS OTP

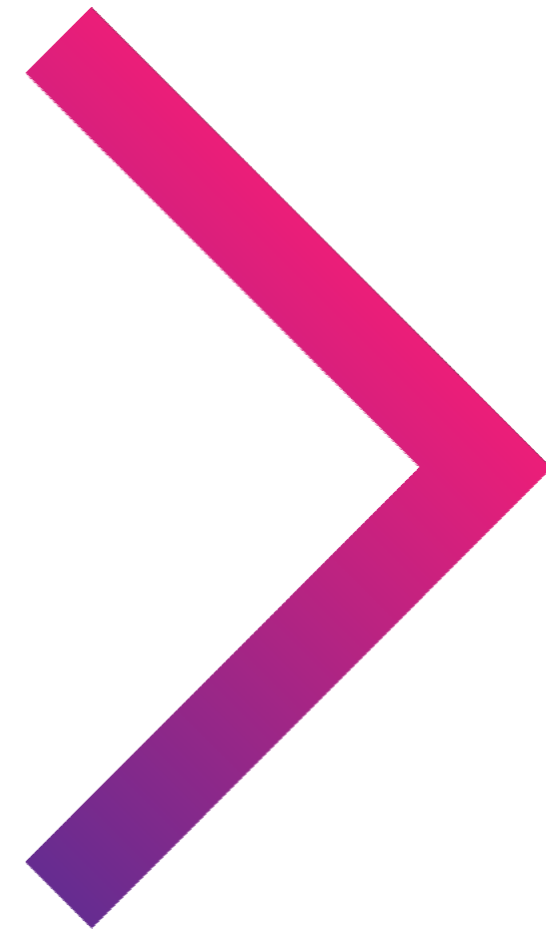




# A review on Authentication Methods

## Deprecated Mobile Authentication Options

Users are facing many difficulties in mobile authentication space today, mostly related to security vulnerabilities (plain/ insecure protocols - SS7 breaches, HTTP sniffing), privacy leaking (sharing sensitive data without users' awareness - MSISDN) and bad user experience (multiple user interactions during SMS OTP)





# Unfriendly 😞 SMS One Time Pin

Already deprecated in many countries

SS7 insecure protocol

Bad User Experience = bad conversion rates

# Insecure ⚠️ Header Enrichment

Works only over the HTTP.

Apple will require HTTPS for all its iOS Apps.

"Not Secure" all browsers warning.



⚠️ Not secure



# The Future of Mobile Authentication with IPification

**Where Simplicity & Safety Meet Authentication**

Highly secure, credential-less, network-based authentication solution for smooth UX on user mobile and IoT devices.

The image features the letters 'IP' in a large, bold, white, sans-serif font. The letters are set against a vibrant red background that is overlaid with a complex, glowing white circuit board pattern. The pattern consists of numerous thin lines and small circular nodes, creating a sense of digital connectivity and technology. The overall aesthetic is modern and tech-oriented.

# Auth Revolution

Designed to facilitate instant user access infused with bank grade security IPification leverages authentication possibilities outside traditional SMS, header enrichment and USSD.

## Login to Your Application

Email

Password

Or

Secure Login

Proprietary  
and patented  
HH(1248463)  
US(15928348)  
UH(1803719.2)

## Security

Secure protocols for user's identity confirmation based on mobile network data only

## Privacy

Not taking any application/device information, no way for sensitive information leak

## Access

Zero-click compatible and MobileConnect compliant authentication solution



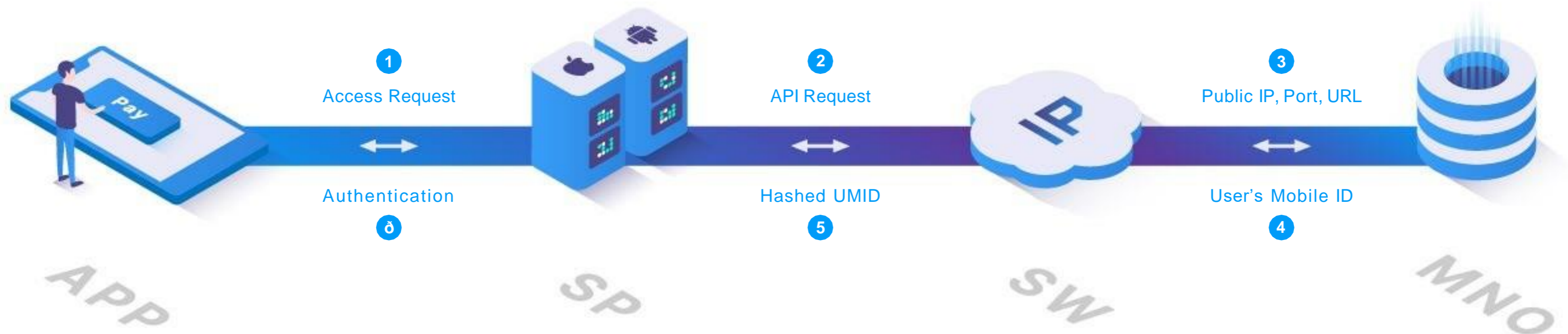
### GSMA COMPLIANT

GSMA's identity standard allows consumers across the globe to access their accounts via a single login, without the need for passwords and usernames. GSMA has endorsed IPification's technology as the authentication standard for their identity programme

# How it works

## Unlocking the True Potential of M-Identity

By delivering Authentication as a Service (AaaS technology) to Telecoms via the **GMID™ Box**, IPification reduces business costs, opens new revenue streams and enhances users security. Service providers and their users benefit from instant account access with improved privacy.





# The IPification 'Golden Triangle'

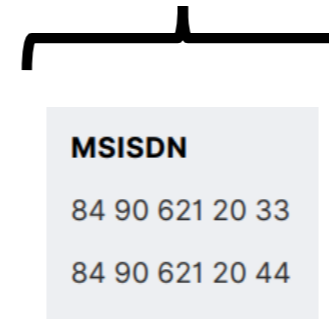
## IPification GMiD Box:

- Generate unique hashed value for subscriber, device and SIM
- Persistent hash (no change) enables device and SIM verification use cases
- Change to ANY value flags change to subscriber status
- IMSI and IMEI changes create SIM Swap and Device Swap signals

MSISDN (*Mobile Station International Subscriber Directory Number*)

Subscriber Mobile Number

*Unique globally with country prefix*



IMEI (*international mobile equipment identity*)

Mobile Handset identification number

*Unique globally*

**IMEI**

01234567801234564

01234567801234564

IP



GMID™ Box

**IMSI**

2348012345567790

2348012345567332

IMSI (*international mobile subscriber identity*)

SIM Card identification number

*Unique globally*

# Auth UX

Zero-Click Compatible Access

Highly secure, relying on MNO network based information in real time

Web-based solution, not taking any information from the app/ device

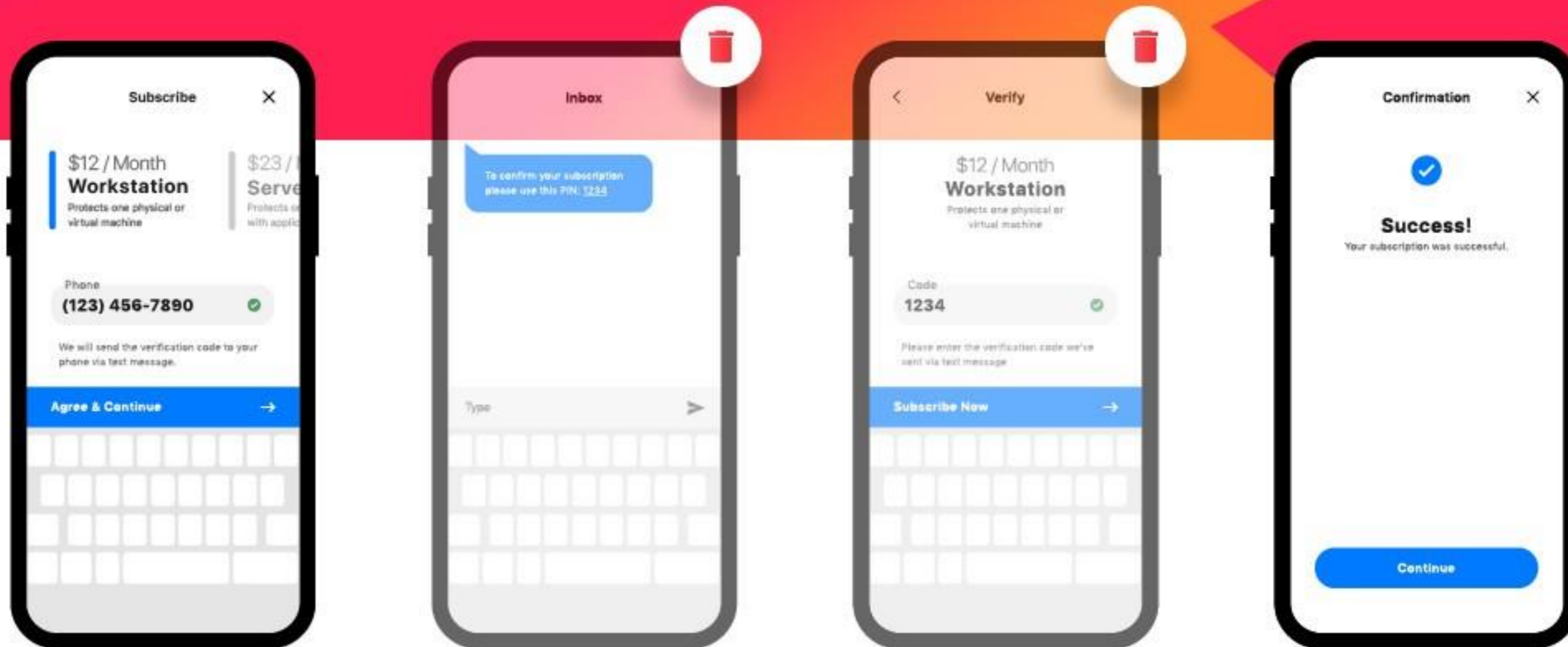


# Payments UX

## The Convenient & Secure Revolution: IPification

Rapid evolution of authentication technology is making huge impact. Not only securing digital transactions but transforming them to even more convenient than ever.

IPification is designed to facilitate tap-and-go payments, infused with bank grade security.



———— IPification eliminates excessive steps ————





Cambodia



Hong Kong



Indonesia



Kuwait



Macau



Montenegro



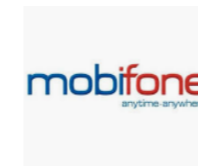
Serbia



Sri Lanka



Peru



Vietnam



South Korea



India



# Thank You

[www.ipification.com](http://www.ipification.com)



**Harry Cheung**, Founder & President

Serial entrepreneur with more than 20 years of experience in cybersecurity and data protection, Top 10 Business Entrepreneurs in China.

– "Person of the Year in 2008"



**Stefan Kostic**, Chief Executive Officer

11 years of experience in the FinTech & Telecom industries, ex C-level in Carrier Billing industry, Best Global Direct Carrier Billing (DCB) Aggregator in 2017 Award and Tier 1 DCB vendor.



**Aleksandar Brankovic**, Chief Technology Officer

ICT professional with more than 15 years of extensive experience in anything technology-related.



**Mark Harvey**, Chief Revenue Officer

FinTech & Telecom industries business leader for more than 20 years, ex-GSMA Mobile Connect expert, top 100 influencers in Identity.



**Jim Small**, SVP Business Development

Over 25 years' experience driving delivery of technology-based new service in Telecom industry, ex Digital innovation leader in Orange UH and Orange Group Technocentre.

